

## **Historic, Archive Document**

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62,27

FOR MARKET AND TRUCK GARDENERS ONLY.

Wholesale  
Price List

**A·A·BERRY SEED CO.**  
SEED MERCHANTS

CLARINDA, IOWA

January  
1st, 1917

DEAR FRIENDS:—

We are making a special effort this year to furnish our Market Gardener customers with the highest grade of seed that can be produced and have made our prices just as low as we can possibly offer the best grade of seed which is all backed by our guarantee. Now, we want you to note our prices and if you have never entrusted an order to our care, do so this spring, and we will furnish you with seed that will please you and make you one of our permanent customers. We have a very large Market Gardeners trade, but can take care of more of this class of trade for we are striving to build up this department and want your patronage.

We appreciate the importance of high grade seed which is true to name and of strong vitality, and we always give our Market Gardener orders preference and see that they get the very best stock that is in our establishment. Do not pay exorbitant prices when you can get equally as good, if not better, for much less money. We will put our seeds right along side of any seedsman and prove to you that they have the quality. Give us your order this season and see for yourself that our seeds are more than we claim for them.

Always use the YELLOW ORDER SHEET when ordering. It will avoid mistakes and delays. If you wish more order blanks kindly drop us a card and we will be glad to furnish them. When using prices on this sheet, mark order WHOLESALE. Buyers of vegetable seed in large quantities as Market Gardeners are entitled to low prices as is customary with all Seedsmen. **NOTE—No order filled, under any circumstances, at these prices, for less than \$2.00.** Prices are on board cars Clarinda. The buyer pays freight or express charges, also postage. To prepay postage see parcel post rate and add postage to price quoted. Freight is cheapest on large quantities. **Don't Forget to state plainly how you wish goods sent.**

**You will note some Prices are Exceptionally low; this is due to large crops. All Seeds the Best and First Class.**

**TERMS—Cash with order, same as page 6 of Catalog. Use Yellow Order Blank.**

**We Defy Competition—If you will send us a list of any reliable seedsman with prices less than these, we will meet them. Remember we guarantee all of our seed to be of high germination. OUR MOTTO; "BEST SEED FOR THE LEAST MONEY."**

Variety.				PRICE.				Variety.				PRICE.			
BEANS				BU.	½ bu	¾ bu	bu	CABBAGE				LB	½ lb	¼ lb	4lb
Long Yellow Six Weeks				\$7 50	\$3 80	\$1 00	\$1 00	The Norseman				\$1 50	\$ 80	\$ 45	\$ 45
Improved Red Valentine				7 50	3 80	1 10	1 10	Early Winningstadt				1 25	70	40	40
Refugee				7 50	3 80	1 10	1 10	Early Flat Dutch				1 25	70	40	40
Stringless Green Pod				10 00	5 25	1 40	1 40	Early Jersey Wakefield				1 40	75	40	40
German Black Wax				11 00	5 60	1 50	1 50	Copenhagen Market				1 75	1 00	55	55
Golden Wax				11 50	6 00	1 60	1 60	Express				1 25	65	35	35
Wardwell's Kidney Wax				12 00	6 25	1 75	1 75	Early Summer				1 15	60	35	35
Sountful				9 50	5 00	1 40	1 40	All Seasons				1 50	80	45	45
Davis' White Wax				10 00	5 25	1 45	1 45	Early All Head				1 40	75	40	40
Henderson's Bush Lima				7 00	3 60	1 00	1 00	Sure Head				1 10	60	35	35
Burpee's Bush Lima				7 50	3 80	1 10	1 10	Danish Ball Head				1 40	75	40	40
Dreer's Improved Lima				8 00	4 10	1 15	1 15	Savoy American Drumh'd				1 25	70	40	40
Cut Short or Corn Field				6 50	3 50	1 00	1 00	Large Late Drumhead				90	50	30	30
Dutch Case Knife				6 75	3 50	1 00	1 00	Volga				1 60	90	50	50
Kentucky Wonder				7 00	3 60	1 00	1 00	Autumn King				1 10	60	35	35
Lazy Wife				11 00	6 00	1 60	1 60	Late Flat Dutch				1 00	55	30	30
Horticultural Pole				7 50	3 80	1 10	1 10	Oxheart				1 10	60	35	35
Prolific Tree				7 50	3 80	1 10	1 10	Glory of Enkhulzen				1 50	80	45	45
White Wonder				7 50	3 80	1 10	1 10	Holland				1 60	90	50	50
Mammoth White Pod				15 00	8 00	2 25	2 25	CARROT							
White Navy				7 50	3 80	1 10	1 10	New Chantenay				60	35	20	20
BEET				LB.	½ lb	¼ lb	4lb	Oxheart				55	30	15	15
Crosby's Egyptian				55	30	15	15	Early Scarlet Horn				60	35	20	20
Crimson Globe				60	35	20	20	Danvers Half Long				60	35	20	20
Early Eclipse				55	30	15	15	French Forcing				75	40	25	25
Edmand's Blood Turnip				55	30	20	20	Large White Belgian				45	25	15	15
Early Blood Turnip				50	30	20	20	Large Yellow Belgian				45	25	15	15
Detroit Dark Red				65	35	20	20	Mastodon				45	25	15	15
Long Blood Red				45	25	15	15	Long Orange				55	30	18	18
White French Sugar				30	17	10	10	Victoria				45	25	15	15
Golden Tankard				30	17	10	10	CAULIFLOWER				OZ.	½ oz	¼ oz	4oz
Mammoth Long Red				25	15	10	10	Early Dwarf Erfurt				1 25	65	35	35
Yellow Globe Mangel				25	15	10	10	Early Snowball				90	50	30	30
Klein Wanzelbin				30	17	10	10	CELERY				LB	½ lb	¼ lb	4lb
Vilmorin Sugar				25	15	10	10	White Plume				1 50	80	50	50
Danish Slud Strup				25	15	10	10	Golden Self Blanching				3 25	1 75	1 00	1 00
								Giant Pascal				1 25	75	40	40



Variety				PRICE				Variety				PRICE			
Butter Cup.....				\$	45	\$	25	Large Red Wethersfield...				\$	1 50	\$	80
Prizehead .....				50	30	18		Berry's Imp Red Wetherfld				2 00	1 10	60	
California Cream Butter..				45	25	15		Danver's Yellow Globe....				1 20	65	35	
Day King .....				55	30	18		White Queen.....				1 50	80	45	
Iceberg .....				50	30	18		Mammoth Silverskin.....				1 90	1 00	60	
Big Boston .....				55	30	18		Australian Brown .....				1 25	65	35	
Crisp as Ice .....				55	30	18		Southport Red Globe .....				1 60	85	45	
<b>EGG PLANT.</b>								Southport White Globe....				2 00	1 10	60	
Improved New York.....				3 00	1 60	90		Giant Prizetaker.....				1 25	65	35	
Imp. Round Purple .....				2 75	1 50	80		White Barletta .....				1 50	80	45	
Black Giant Pekin.....				3 00	1 60	90		White Portugal .....				1 90	1 00	60	
<b>MUSK MELON</b>								Mammoth Silver King .....				1 75	90	50	
Eden's Gem or Net'd Rock				40	25	15		Southport Yellow Globe...				1 25	70	40	
Rocky Ford, Extra Select.				40	25	15		Ohio Yellow Globe.....				1 25	70	40	
Rocky Ford .....				35	20	12		White Italian Tripoli.....				1 60	85	45	
Green Nutmeg .....				50	30	18		Extra Early Red Flat.....				1 50	80	45	
Emerald Gem .....				50	30	18		<b>ONION SETS</b>				BU	1/2 bu	1/2 bu	
Yellow Cantaloupe.....				60	35	20		Yellow Bottom.....				2 50	1 50	40	
Banquet .....				50	30	18		Red Bottom .....				2 90	1 50	50	
Thumway's Giant.....				60	35	20		White Bottom.....				3 50	1 80	55	
Burrell's Gem.....				60	35	20		Second Size Red only.....				1 75	1 00	35	
Berry's Favorite .....				1 10	65	35		<b>PARSNIP</b>				LB	1/2 lb	1/2 lb	
Montreal Market .....				50	30	18		Hollow Crown.....				35	20	10	
Paul Rose.....				50	30	18		Long Smooth .....				35	20	12	
Extra Ey. Hackensack .....				50	30	18		Half Long Guernsey .....				35	20	12	
Hackensack or Turks Cap				45	25	15		<b>PEPPER</b>							
Golden Netted Gem.....				45	25	15		Sweet Mountain.....				1 60	85	50	
Grand Rapids.....				45	25	15		Chinese Giant.....				2 75	1 50	80	
Banana (true) .....				90	50	30		Golden Dawn .....				1 75	90	50	
Tip Top.....				50	30	18		Large Bell or Bull Nose ..				1 60	80	45	
Age or Millers Cream.....				60	35	20		Ruby King .....				2 00	1 10	60	
Jenny Lind.....				50	30	18		Cayenne.....				1 75	90	50	
<b>WATERMELON</b>								Red Chili .....				1 75	90	50	
Alabama Sweet .....				35	20	12		<b>PEAS</b>				BU	1/2 bu	1/2 bu	
Cuban Queen .....				35	20	12		Little Marvel .....				6 25	3 20	90	
Cole's Early.....				40	25	15		First and Best.....				5 50	2 90	80	
Dixie.....				40	25	15		American Wonder .....				5 75	3 00	80	
Early Honey Drip .....				1 10	60	35		Nott's Excelsior.....				5 75	3 00	80	
Fordhook Early.....				35	20	12		Premium Gem .....				5 50	2 80	75	
Florida Favorite .....				40	25	15		Alaska.....				5 50	2 80	75	
Ga. Rattlesnake.....				35	20	12		Stratagem .....				5 75	2 90	75	
Golden Honey.....				90	50	30		Abundance.....				5 25	2 70	70	
Halbert's Honey .....				50	30	18		Champion of England .....				5 25	2 75	75	
Hungarian Honey .....				60	35	20		White Marrowfat .....				5 25	2 75	75	
Harris' Earliest.....				40	25	15		Black Eyed Marrowfat.....				5 00	2 60	70	
Jones' Jumbo .....				30	18	10		Telephone.....				5 75	3 00	80	
Kleckley Sweet .....				45	25	15		Everbearing.....				5 25	2 75	75	
Kleckley Sweet (Improved)				50	30	18		Advancer .....				5 75	2 90	80	
Kolbs Gem.....				30	18	10		Horsford's M'k't Garden..				5 75	3 00	80	
Kentucky Wonder .....				30	18	10		Gradus.....				6 00	3 25	90	
Light Icing .....				40	25	15		Potlatch .....				6 00	3 25	90	
Monte Cristo .....				45	25	15		Pedigree Extra Early .....				6 25	3 25	90	
Mammoth Ironclad .....				40	22	15		Dwarf Tom Thumb.....				5 75	3 00	80	
McIver's Sugar .....				40	25	15		McLeans Little Gem.....				5 25	2 70	75	
Mammoth Melting Sugar..				1 25	70	40		Thomas Laxton.....				5 50	2 90	80	
Peerless or Ice Cream .....				40	25	15		Mammoth Melting Sugar..				5 75	3 00	80	
Phinney's Extra Early .....				40	25	15		<b>SWEET PEAS</b>				LB	1/2 lb	1/2 lb	
Pride of Georgia .....				35	20	12		Choice Mixed (separate) ..				75	40	25	
Princess .....				1 25	70	40		Mixed .....				60	35	20	
Seminole.....				35	20	12		<b>POP CORN</b>							
Snowbound.....				30	25	15		White Rice (seed) .....				10	06	....	
Sweetheart.....				35	20	12		Queen's Golden (seed) .....				10	06	....	
Tom Watson.....				45	25	15		<b>PUMPKIN</b>							
Triumph.....				40	25	15		Small Sugar .....				40	22	12	
Vick's Early.....				40	25	15		Kentucky Field.....				25	15	10	
Colorado Green Seed Citron				45	25	15		Common Field .....				25	15	10	
Red Seed Citron.....				45	25	15		Large Cheese .....				40	22	12	
<b>COYON</b>								Mammoth Prize.....				65	35	25	
Early Red Globe .....				1 90	85	45		Mammoth Tons.....				75	40	25	
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# FARMERS SPECIAL PRICE-LIST.

## GRASS SEED - NEW CROP - TESTED.

### A. A. BERRY SEED CO.

SEED MERCHANTS



CLARINDA, IOWA.



GOOD  
AMERICAN GLED TRADE  
AND FLOURS

FEBRUARY 7 '917

#### WHY OUR PRICES ARE LOW.

We secure our Grass Seed direct from the producer and buy in large quantities, but only buy the choicest lots we can obtain, and buy at the right price, we reject many lots of seed which are readily bought by dealers who are not so particular about their seed. We have one of the best equipments for cleaning seed but we cannot separate all weed seed from clover nor can any other seed house. We secure Seed free from buckhorn and sourdock and when we reclean it we have a grade of Seed we are proud to offer our trade.

We sell thousands of bushels of Clover Seed each season and buy our seed to the very best advantage. Dealers who handle in small quantities cannot hope to compete when QUALITY as well as price is considered. We sell our seed direct to our customers on a very small margin and they receive what we save on the initial cost of the seed and the retailer's profit. **No middle man's profit to pay when you buy direct.** We deal direct with the farmers and always give them our very best prices. If you wish first-class seed at attractive prices, send us your order.

We have high grade grass seed of all kinds and can supply you with any seed you may need. If you do not find quoted just what you want, ask for special quotations. We have a very large stock of the very best recleaned seed and there is no reason why we cannot serve you to advantage.

These quotations are based on to-day's market and are subject to change, for prices are low and are only good for early acceptance. If you are unable to order now, write later for best prices. Show our samples to your neighbors; have them order with you. Ask for special prices on large amounts.

#### GLOVERS

	Per Bu
Medium Red, Country Clean .....	\$ 7 50
Star Brand (Prime) .....	8 40
Planet Brand (Extra Choice) .....	9 90
Dealer's Fancy .....	10 80
World Brand (Extra Fancy) .....	11 50

Mammoth Red 30c per bu higher than Med

Alsike Country Clean .....	8 40
Star Brand (Prime) .....	9 60
Planet Brand (Extra Choice) .....	10 80
World Brand (Extra Fancy) .....	11 75

White World Brand (Extra Fancy) .....

Alfalfa Country Clean .....	6 00
Star Brand (Prime) .....	7 00
Planet Brand (Extra Choice) .....	8 70
Dealer's Fancy .....	9 50
World Brand (Extra Fancy) .....	10 00
Turkestan Fancy .....	9 60
Foreign Grown (Extra Fancy) .....	9 00
Grimm (Fancy) .....	18 00

Sweet Prime White Blossom Hulled .....	7 80
Choice .....	9 75
Fancy .....	10 75
Extra Fancy .....	11 50
Fancy Unhulled .....	3 90
Yellow Blossom Biennial Hulled .....	10 50
Fancy Yellow Blossom Annual .....	5 00

TIMOTHY Country Clean .....	2 00
Star Brand (Prime) .....	2 25
Planet Brand (Extra Choice) .....	2 50
World Brand (Extra Fancy) .....	2 75

Alsike and Timothy Mixed (50 lbs to bu)	4 00
Glover, Alsike & Timothy Mixed .....	4 50
Glover and Timothy Mixed (50 lbs to bu)	4 75

Bags free on all seed quoted.

**SAMPLES.** We will be glad to send samples of any grass or field seeds on request. Our prices are right and the quality offered is the best and we feel after you have our samples and prices that we will be favored with your patronage.

**GRADES.** We offer 4 grades of recleaned Clover and Alfalfa. All have been thoroughly recleaned and comply strictly with the Iowa Pure Seed Law.

**STAR BRAND (Prime).** This is our cheapest grade, and is the one most generally handled by the home dealers on account of being able to make more profit on it. We do not recommend buying this grade, although we have many customers who are well pleased with it.

**PLANET BRAND (Extra Choice).** This grade pleases the average farmer and gives splendid satisfaction and we do not hesitate to recommend it for we know that it will please you. It has been thoroughly recleaned and contains no dangerous weed seed. Our Planet Brand is equal to many grades represented to be the best, and sold as Fancy. You can depend upon this grade.

**DEALER'S FANCY.** This is a very fancy grade of seed which has been carefully recleaned. Very few dealers offer a grade that is equal to it, but if you wish our very best order our World Brand.

**WORLD BRAND (Extra Fancy).** This is our very best grade of tested seed, containing nothing but nice, large, plump seed, and is demanded by many farmers who wish only the best. This grade is free from all foreign matter and is as near perfect seed as it can be made. Our World Brand stands for the highest quality and there is no seed superior to this grade. It will please the most skeptical buyer and those who want the best.

#### NOTICE

Read our guarantee inside of front cover of Catalog. If seed is not as represented return and money will be refunded. You are protected when you order from us.



# RECLEANED CLOVER SEED

Iowa Grown - Free of Weeds - Guaranteed Pure.

In the past 20 years we have built up a phenomenal business in Grass Seed and we no doubt sell more Clover Seed direct to the farmer than any other seed company. We have always furnished a high grade of seed, always equal to sample and at reasonable prices, satisfaction guaranteed, and for this reason the farmers send us their orders. We want to sell you what Grass Seed you require and will make it to your interest to order your seed direct from us.

There is no reason why we should not be able to save you much money on your Grass Seed this season. We have bought high grade seed at a very attractive price and were never in better position to serve our trade. We will meet any legitimate competition. This year our prices are absolutely bed-rock, and do not believe anyone will question but what our prices are low and we can save you money.

## The Value of Clover.

We all appreciate the value of Clover as a fertilizer and are realizing more and more the importance of re-cleaned seed. It has been proven time and again that re-cleaned seed is cheaper to sow and much more satisfactory, for it is clover you want and not undesirable weeds, which are bound to be found in all country-run seed which has not been re-cleaned.

You cannot afford to miss this opportunity of securing some of our pure re-cleaned seed this season for seeding. It will cost less to sow our World Brand than if you used country seed. You cannot afford to take chances of getting dangerous weeds started even if there was a slight difference in price.

The corn grower appreciates the fact that it is necessary to rotate crops in order to secure best results. Clover is the corn grower's friend. You can reclaim old worn-out corn land at a cost not to exceed \$1.25 to \$1.75 per acre. It will not cost more than this to sow our World Brand Clover Seed. When you stop to consider that you raise double the amount of corn after having clover on the land for a year or so, you can readily see the value of sowing clover. We know of no cheaper fertilizer, and we cannot urge you too hard to sow Clover this season as prices are greatly reduced.

See pages 30 - 43 for particulars on Grass Seed.

## When to Sow Clover.

This season Clover prices are more favorable for the buyer than they have been for several seasons. Farmers should use Clover Seed freely as it is unusually cheap when you consider the extremely high prices of other farm crops. We look for an unprecedented demand for seed on this account and anyone who needs seed will make no mistake in buying early at our low prices.

If you sow clover every year, you cannot miss out very often and you will come out ahead in the long run. What you gain in one crop will pay for any losses due to any failure before. The best farmers use Clover Seed freely. When you need clover to rebuild worn out corn land, it is folly not to sow seed, for it doubles your yields and it costs no more to plant and tend corn that makes 75 bushels to the acre than corn that makes 25 bu.

Don't be careless about the grade of seed used, as a bushel sown from six to eight acres and a dollar or two on the bu. is but a few cents per acre. For this small difference, you cannot afford to run any risk of getting bad weeds started which will take you years to eradicate.

It is essential to have good clean seed which you can rely on and for this reason we recommend our World Brand. You can absolutely depend upon this grade of seed. Often when seed is scarce, it is almost impossible to get high grade seed at the end of the season. Order our World Brand now and you will get the very best seed obtainable and at a right price.



RED CLOVER

## Cost of Uncleaned Clover.

Country seed should never be sown before re-cleaning, for you never can tell how much shrunken seed dirt and weed seed it contains until it has been cleaned. It would surprise you to know how much will clean out, and no one would sow the screening. From 15 to 30 per cent is nothing unusual and if you tried to make a grade equal to our World Brand it would run a much larger per cent.

You make a great mistake when you buy seed from your neighbors thinking you are getting it cheaper and that it is free from weeds. Many farmers have sourdock and buckhorn, the two worst weeds found in clover. Buy our World Brand and you will not get weed seed but the cheapest and best clover you can buy. We have hundreds of customers who write us that our Seed was the best seed they ever bought.

## Tested Seed.

No Clover should be sown that contains buckhorn, sourdock, thistle, dodder or any other dangerous weed seed. The only way to know that you are getting seed free from these weeds, is by buying the best grade from a reliable dealer who actually knows these weeds and has tested the seed offered. Our seed has been carefully analyzed and tested by an expert and you can depend on the seed we recommend. We guarantee our seed to be as represented and we sell subject to State and Government tests. If you find any noxious weed in it, return and receive your money.

## COMPARISON ON COST

	Price bu.	Sow per A.	Cost per A.
Berry's World Brand	\$11.50	12 lbs.	\$1.50
Uncleaned Clover	\$9.50	12 "	\$1.90

The uncleaned seed is invariably most expensive for it will not seed nearly so far. Besides, you get from 2 to 4 lbs of weed seed in every bu. that is never desirable.

## REFERENCE

To Whom It May Concern—The A. A. Berry Seed Co. is responsible and you can depend on any statements made by them. You need not hesitate sending money with order for they are reliable.

Yours respectfully,  
Clarinda Trust and Savings Bank.